

	C	D	E	F	G	H	I	J	K	L	M												
1	Click here to see what your answer should look like.																						
2																							
3	1 Introduction																						
4																							
5	<i>A variety of skill sets are needed in financial modelling: Accounting, finance, spreadsheet and design skills are all important. The focus in this spreadsheet is on finance - in particular the financial principles underlying financial modelling.</i>																						
6																							
7																							
8																							
9	<i>In this spreadsheet you'll find a range of financial modelling problems. The problems are concise - they generally occupy about the same space as the back of an envelope. Even though they are compact the problems will exercise your understanding and application of finance principles.</i>																						
10																							
11																							
12																							
13	<i>You solve the problems by designing formulae for cells that have a grey background (as does cell G26 below). A sample problem is shown next.</i>																						
14																							
15																							
16	Problem:- IRR when cash flows grow at a constant rate in perpetuity																						
17																							
18	<i>An investment of \$6m is made today. The investment will generate a dividend of \$1.25m in one year's time and dividends thereafter increase at 5.0% per year forever. What is the IRR of this investment?</i>																						
19																							
20																							
21																							
22	<table border="1"> <tr> <td>Investment</td> <td>[\$m]</td> <td>6</td> </tr> <tr> <td>Dividend in first year</td> <td>[\$m]</td> <td>1.25</td> </tr> <tr> <td>Dividend growth rate</td> <td>[% / yr]</td> <td>5%</td> </tr> <tr> <td>IRR</td> <td></td> <td>25.83%</td> </tr> </table>											Investment	[\$m]	6	Dividend in first year	[\$m]	1.25	Dividend growth rate	[% / yr]	5%	IRR		25.83%
Investment	[\$m]	6																					
Dividend in first year	[\$m]	1.25																					
Dividend growth rate	[% / yr]	5%																					
IRR		25.83%																					
23																							
24																							
25																							
26																							
27																							
28	<i>In this spreadsheet blue tag(s) on the left will turn yellow when your answers are correct.</i>																						
29																							
30	<i>To make the expand [+] and contract [-] icons on the index page work you need to have macros enabled.</i>																						
31																							
32																							
33	<i>Click on the following link for more information about this spreadsheet.</i>																						
34																							
35																							
36	More information																						
37																							
38																							
39	Copyright (c) 2012 Tykoh Group Pty Ltd. All rights reserved.																						
40	www.tykoh.com																						

	I	J	K	L	M	N	O	P	Q	R	S
1	Click here to see what your answer should look like.										
2											
3											
4	The questions on this page cover some core finance topics. Concepts covered here will be useful in more complex questions later in this spreadsheet.										
5											
6											
7	1 Terminal value formula										
8											
9	Financial modelling sometimes requires "terminal values" to be calculated. A terminal value is the value of an ongoing (i.e. perpetual) stream of cash flows. If the cash flows are all the same (or grow by a constant percentage) and are evenly spaced then their total value can be calculated by a simple terminal value formula described below.										
10											
11											
12	In the formula we assume that the first cash flow will occur in one period and its amount then will be "C". Thereafter cash flows will increase by a factor of G per period. Cash flows are discounted at R per period.										
13											
14											
15											
16	Amount of first cash flow to be received										
17		[\$m]									C
18	Per-period growth rate										
19		[%]									G
20	Per-period discount rate										
21		[%]									R
22	With these assumptions the value of the ongoing series of cash flows is given by the terminal value formula below.										
23											
24	Value of perpetual annuity described by the above										
25		[\$]									C/(R-G)
26	A cash flow of \$2m will be received in one period's time. Thereafter cash flows will be received on an ongoing basis and will increase by 5% per period. If the discount rate is 8% per period what is the terminal value of the cash flows?										
27	Amount of first cash flow to be received										
28		[\$m]									2
29	Per-period growth rate										
30		[%]									5%
31	Per-period discount rate										
32		[%]									8%
33	Value of perpetual annuity described by the above										
34		[\$m]									66.67
35	An initial cash flow of \$2m is received immediately. Thereafter cash flows will increase by 5% per period. If the discount rate is 8% per period what is the terminal value of the cash flows?										
36	Value of perpetual annuity described by the above										
37		[\$m]									72.00
38	2 Discounting a single cashflow over one period										
39											
40	In the preceding example we discounted an ongoing set of cash flows to a present value. In this section we discount a single cash flow: A cash flow of "C" will occur in one period. We assume the one-period discount rate is R%.										
41											
42											
43	Cash flow										
44		[\$]									C
45	Period period discount rate										
46		[%]									R
47	The present value of the future cash flow is given by the following formula.										
48	Discounted value of cash flow										
49		[\$]									C/(1+R)
50	A cash flow of \$1.8m will occur in one period. The one period discount rate is 5%. What is the discounted or present value?										
51											
52											
53	Cash flow										
54		[\$m]									1.8
55	Per-period discount rate										
56		[%]									5%
57	Discounted value of cash flow										
58		[\$m]									1.714
59	Alternatively, the PV function can be used to do the calculation. The formula required would be as shown below.										
60	Discounted value of cash flow										
61		[\$m]									1.714

<<< =-PV(L54,1,0,L53)

	I	J	K	L	M	N	O	P	Q	R	S
62	3 Discounting cash flows + terminal value										
63											
64	A series of cash flows must be discounted to present value. Cash flows are shown below on row 77. Cash flows are shown explicitly for periods 1 - 7. After period 7 cash flows continue in perpetuity and each cash flow is 5% greater than the preceding.										
65											
66											
67											
68	Discount rates vary over time. Each discount rate is a 'one-period' discount rate. For example, the discount rate for period 4 (in cell O76), gives the rate at which the cash flow at the end of period 4 should be discounted to give the value of the cash flow at the beginning of the period.										
69											
70											
71											
72	For each period find the value at the beginning of that period of all following cash flows. The first number in the series will be the present value of all of the cash flows.										
73											
74											
75	Period	[yr]	1	2	3	4	5	6	7		
76	One-period discount rate	[%]	6.00%	6.50%	6.60%	7.00%	7.50%	8.00%	8.50%		
77	Cash flow	[\$m]	1.00	1.10	1.20	1.30	1.35	1.40	1.44		
78											
79	Terminal growth rate	[%]	5%								
80											
81	Value at beginning of period of all following cash flows	[\$m]	33.36	34.36	35.49	36.63	37.90	39.39	41.14		
82											
83	4 Internal rate of return										
84											
85	The internal rate of return of a set of cash flows can be defined as the discount rate that makes the present value of those cash flows zero.										
86											
87											
88	Period	[yr]	1	2	3	4	5				
89	Cash flow	[\$m]	-100	23	56	77	20				
90											
91	Find the internal rate of return (IRR) of the cash flows above.										
92											
93	IRR	[%]	26%								
94											
95	Show that discounting the cash flows above at the internal rate of return gives a net present value of zero.										
96											
97	NPV @ IRR	[\$m]	0.00								
98											
99	5 Calculating present value on a nominal basis										
100											
101	The discount rate in cell M104 and the cash flows on row 107 are expressed on a nominal basis. Nominal means not inflation adjusted. Calculate the NPV.										
102											
103											
104	Nominal discount rate	[%]	4.50%								
105											
106	Period	[yr]		1	2	3	4	5			
107	Nominal cash flow	[\$m]		-360	110	140	150	150			
108	NPV using nominal discount rate	[\$m]	125.07								
109											
110	6 Calculating an inflation index										
111											
112	This question continues from the preceding one. Yearly inflation is 1.20%. On row 118 calculate an inflation index (relative to a starting value of 1). On row 119 calculate real (i.e. inflation-adjusted) cash flows.										
113											
114											
115	Inflation rate per year	[%]	1.20%								
116											
117	Period	[yr]		1	2	3	4	5			
118	Inflation index	[#]	1.000	1.0120	1.0241	1.0364	1.0489	1.0615			
119	Real (inflation-adjusted) cash flow	[\$m]		-355.731	107.407	135.079	143.011	141.315			
120											
121	7 Calculating a real discount rate										
122											
123	Using the nominal discount rate in cell M104 and the inflation rate in cell M115 calculate in cell M126 the real (inflation-adjusted) discount rate.										
124											
125											
126	Real discount rate	[%]	3.26%								
127	<- Note - This is not simply the nominal discount rate less the inflation rate.										

	I	J	K	L	M	N	O	P	Q	R	S
128	8 Calculating NPV on a real (inflation-adjusted) basis										
129											
130	<i>Discount the real cash flows you calculated using the real discount rate to obtain the NPV of the real cash flows. The NPV of the real cash flows discounted at the real rate should equal the NPV of the nominal cash flows discounted at the nominal rate.</i>										
131											
132											
133											
134	NPV using real values		[\$m]		125.07	<- Note - This is the same on real and nominal bases (if the correct real discount rate is used).					
135											
136											
137	9 Calculating IRR on nominal and inflation-adjusted bases										
138											
139	<i>Calculate the IRRs of the nominal and real cash flows. You should find that the margin between these does NOT (in general) equal the inflation rate.</i>										
140											
141											
142	IRR of nominal cash flows		[%]		18.33%						
143	IRR of real cash flows		[%]		16.93%						
144	Difference between IRR on nominal and real bases		[%]		1.40%						
145	Inflation rate		[%]		1.20%						
146											
147											
148	<i>Note that the IRR on a real basis does not equal the IRR on a nominal basis less inflation.</i>										
149											
150											
151											
152											

[Click here to see what your answer should look like.](#)

Following are questions introducing discounted cash flow (DCF) and economic profit (EVA) methodologies.

1 Discounted cash flow

A firm has a growth rate of 3%.p.a: Each year capital, capital expenditure and free cash flows grow by 3%. The firm's cost of capital is 8% and its after-tax return on invested capital is 7%.

Growth rate	[%]	3%
Cost of capital	[%]	8%
After-tax return on invested capital	[%]	7%

Calculate CAPEX (capital expenditure), FCFF (free cash flow to the firm) and the firm's discounted cash flow (DCF) value. The FCFF terminal value in cell M27 should show the value at the end of period 4 of all cash flows to be received in periods 5 through to perpetuity.

Cash flows occur at the end of periods. The DCF firm value in cell I29 is the value as at the beginning of period 1 (or, equivalently, as at the end of period 0).

DCF valuation			0	1	2	3	4
Period	[yr]						
Invested capital	[\$m]		100.00	103.00	106.09	109.27	
Net operating profit after tax	[\$m]			7.00	7.21	7.43	7.65
CAPEX	[\$m]			3.00	3.09	3.18	3.28
FCFF	[\$m]			4.00	4.12	4.24	4.37
FCFF terminal value	[\$m]			-	-	-	90.04
FCFF + terminal value	[\$m]			4.00	4.12	4.24	94.41
DCF firm value	[\$m]	80.00					

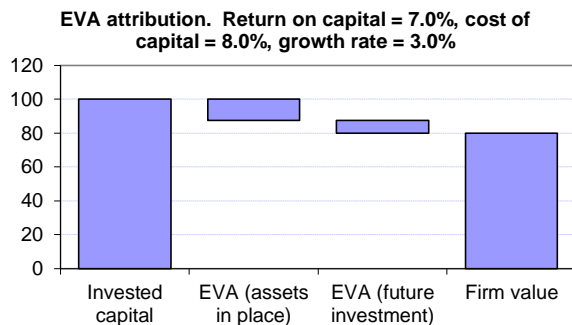
2 Economic profit

Economic profit / value added is calculated by multiplying invested capital by return on capital less the cost of capital. Calculate economic value added for each year and determine the net present value of all economic value added.

Economic value added			1	2	3	4
Period	[yr]					
Economic value added (EVA)	[\$m]		(1.00)	(1.03)	(1.06)	(1.09)
Terminal value of EVA	[\$m]		-	-	-	(22.51)
EVA + terminal value	[\$m]		(1.00)	(1.03)	(1.06)	(23.60)
NPV of EVA + terminal value	[\$m]	(20.00)				

Summarise invested capital, EVA due to assets in place and EVA due to future investments. Reconcile those against the DCF valuation from earlier.

Economic value added summary		
Invested capital		100.00
EVA due to assets in place		(12.50)
EVA due to future investments		(7.50)
Firm value		80.00



	G	H	I	J	K	L	M	N	O	P	Q																																																																																
1	Click here to see what your answer should look like.																																																																																										
2																																																																																											
3	Some problems that appear difficult or intractable can be solved more easily if re-framed in an appropriate way.																																																																																										
4	This sheet contains examples of such problems. Solutions require careful design of the "chain of logic" in the																																																																																										
5	underlying calculations. Some simple algebra (no more than high-school level) may be required.																																																																																										
6																																																																																											
7	1 Meeting two objectives concurrently																																																																																										
8																																																																																											
9	Capital is comprised of debt and equity. Calculate debt and equity so that the debt / equity ratio is 35% and total																																																																																										
10	capital is \$100.																																																																																										
11																																																																																											
12	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;">Debt / Equity ratio</td> <td style="width: 10%;">[%]</td> <td style="width: 60%; text-align: right;">35%</td> </tr> <tr> <td>Debt</td> <td>[\$m]</td> <td style="text-align: right;">25.93</td> </tr> <tr> <td>Equity</td> <td>[\$m]</td> <td style="text-align: right;">74.07</td> </tr> <tr> <td>Capital (Debt + Equity)</td> <td>[\$m]</td> <td style="text-align: right;">100.00</td> </tr> </table>											Debt / Equity ratio	[%]	35%	Debt	[\$m]	25.93	Equity	[\$m]	74.07	Capital (Debt + Equity)	[\$m]	100.00																																																																				
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16																																																																																											
17	2 Meeting several objectives concurrently																																																																																										
18																																																																																											
19	This is an extension of the preceding problem. Two policies are to be set: 1) Dividend payout policy, and 2)																																																																																										
20	borrowing policy. Policy settings are required to meet two constraints 1) The debt / equity ratio must meet certain																																																																																										
21	targets, and 2) capital growth must also meet targets.																																																																																										
22																																																																																											
23	Determine an investing policy to meet debt / equity and growth rate targets. The debt / equity targets are given on																																																																																										
24	row 32. Growth rate targets are given on row 33. A growth rate target of, say, 6% in period 1 means that the capital																																																																																										
25	in period 2 should be 6% greater than in period 1.																																																																																										
26																																																																																											
27	In the section below dividends should be represented as negative numbers (since they are outgoing cash). Net																																																																																										
28	borrowings should be represented as positive numbers (since they are incoming cash).																																																																																										
29																																																																																											
30	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 20%;">Period</th> <th style="width: 10%;">[yr]</th> <th style="width: 10%;">1</th> <th style="width: 10%;">2</th> <th style="width: 10%;">3</th> <th style="width: 10%;">4</th> <th style="width: 10%;">5</th> <th style="width: 10%;">6</th> </tr> </thead> <tbody> <tr> <td>Debt / Equity ratio</td> <td>[%]</td> <td style="text-align: center;">30%</td> <td style="text-align: center;">35%</td> <td style="text-align: center;">40%</td> <td style="text-align: center;">42%</td> <td style="text-align: center;">40%</td> <td style="text-align: center;">38%</td> </tr> <tr> <td>Growth rate of capital</td> <td>[%]</td> <td style="text-align: center;">6%</td> <td style="text-align: center;">5%</td> <td style="text-align: center;">4%</td> <td style="text-align: center;">3%</td> <td style="text-align: center;">2%</td> <td style="text-align: center;">1%</td> </tr> <tr> <td>Net income</td> <td>[\$m]</td> <td style="text-align: center;">50.00</td> <td style="text-align: center;">55.00</td> <td style="text-align: center;">60.00</td> <td style="text-align: center;">61.00</td> <td style="text-align: center;">62.00</td> <td></td> </tr> <tr> <td>Debt</td> <td>[\$m]</td> <td style="text-align: center;">23.08</td> <td style="text-align: center;">27.48</td> <td style="text-align: center;">31.80</td> <td style="text-align: center;">34.24</td> <td style="text-align: center;">34.06</td> <td></td> </tr> <tr> <td>Equity</td> <td>[\$m]</td> <td style="text-align: center;">76.92</td> <td style="text-align: center;">78.52</td> <td style="text-align: center;">79.50</td> <td style="text-align: center;">81.52</td> <td style="text-align: center;">85.16</td> <td></td> </tr> <tr> <td>Capital</td> <td>[\$m]</td> <td style="text-align: center;">100.00</td> <td style="text-align: center;">106.00</td> <td style="text-align: center;">111.30</td> <td style="text-align: center;">115.75</td> <td style="text-align: center;">119.22</td> <td></td> </tr> <tr> <td colspan="8">Investing cash flows</td> </tr> <tr> <td>Dividends</td> <td>[\$m]</td> <td style="text-align: center;">(48.40)</td> <td style="text-align: center;">(54.02)</td> <td style="text-align: center;">(57.98)</td> <td style="text-align: center;">(57.36)</td> <td style="text-align: center;">(59.04)</td> <td></td> </tr> <tr> <td>Borrowings</td> <td>[\$m]</td> <td style="text-align: center;">4.40</td> <td style="text-align: center;">4.32</td> <td style="text-align: center;">2.44</td> <td style="text-align: center;">(0.17)</td> <td style="text-align: center;">(0.58)</td> <td></td> </tr> </tbody> </table>											Period	[yr]	1	2	3	4	5	6	Debt / Equity ratio	[%]	30%	35%	40%	42%	40%	38%	Growth rate of capital	[%]	6%	5%	4%	3%	2%	1%	Net income	[\$m]	50.00	55.00	60.00	61.00	62.00		Debt	[\$m]	23.08	27.48	31.80	34.24	34.06		Equity	[\$m]	76.92	78.52	79.50	81.52	85.16		Capital	[\$m]	100.00	106.00	111.30	115.75	119.22		Investing cash flows								Dividends	[\$m]	(48.40)	(54.02)	(57.98)	(57.36)	(59.04)		Borrowings	[\$m]	4.40	4.32	2.44	(0.17)	(0.58)	
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50	3 Resolving circular references																																																																																										
51																																																																																											
52	Two formulae are shown below. The first formula expresses the K_e - the cost of equity - in terms of four other																																																																																										
53	parameters. One of those parameters is E - the market value of equity. The second formula expresses E - the																																																																																										
54	market value of equity - in terms of three other parameters. One of those parameters is K_e - the cost of equity.																																																																																										
55																																																																																											
56	Formulae																																																																																										
57	$K_e = K_u + D/E \times (K_u - K_d)$																																																																																										
58	$E = FCFE / (K_e - g)$																																																																																										
59																																																																																											
60	There is a circular relationship between the cost of equity and the market value of equity: Cost of equity depends																																																																																										
61	on the market value of equity, and the market value of equity depends on the cost of equity.																																																																																										
62																																																																																											
63	Restructure the formulae to resolve the circular references. Then determine the cost of equity and the market value																																																																																										
64	of equity in cells K73 and K74.																																																																																										

	G	H	I	J	K	L	M	N	O	P	Q
65											
66											
67											
68											
69											
70											
71											
72											
73											
74											
75											
76		4 Induction									
77											
78		In some problems an "n th " (last) result is known and an inductive method can be used to calculate the n-1 th , n-2 nd , n-3 rd and so on. Following is an example.									
79											
80											
81		The formula below gives the market value of equity in a 5 th (terminal) year. The formula assumes free cash flows will continue indefinitely into the future after year 5. In the formula E ₅ is the market value of equity in the fifth year, FCFE is free cash flow, K _e is cost of equity and g is the growth rate in perpetuity.									
82											
83											
84											
85		$E_5 = FCFE_5 / (K_e - g)$									
86											
87		The formula below defines the market values of equity in years prior to the terminal year. Each formula for year "m" refers to the following year "m+1".									
88											
89											
90		$E_m = (E_{m+1} + FCFE_m) / (1 + K_e)$									
91											
92		Use the above formulae to calculate the market value of equity at the beginning of period 1. Try to make your formulae consistent across years.									
93											
94											
95		Growth rate of free cash flows in terminal phase g [%] 3%									
96											
97											
98											
99											
100											
101											
102											
103											
104											
105											
106											
107											

	I	J	K	L	M	N	O	P	Q	R	S
1	Click here to see what your answer should look like.										
2											
3											
4	Interest rates and costs of capital can vary over time - they can have a "term structure". The questions on this page relate to term structure.										
5											
6	1 Multiple discount rates										
7											
8	Rows 18 and 19 below show cash flows in a lease. Cash flows in periods 1 - 6 (inclusive) are lease payments. The lease ends in period 7 and at that time the underlying asset is sold for its estimated residual value. There is no lease payment made in the final period.										
9											
10											
11											
12	Calculate the present value of the lease. Lease payments should be discounted at the rate shown in cell L15. Discount the final - riskier - asset sale at the higher discount rate shown in cell L16.										
13											
14											
15	Discount rate of lease payments in periods 1 - 6		[%]	6%							
16	Discount rate of asset sale in period 7		[%]	11%							
17											
18	Period	[yr]	1	2	3	4	5	6	7		
19	Cash flow	[\$m]	(0.23)	(0.23)	(0.23)	(0.23)	(0.23)	(0.23)	1.20		
20											
21	Present value of lease cash flows		[\$m]	(0.55)							
22											
23	What would the value of the lease be if the final cash flow in cell R19 included a lease payment? (Assume the figure shown in that cell is the net of the lease payment and asset sale).										
24											
25											
26	Present value of lease cash flows		[\$m]	(0.60)							
27											
28	In solving this problem wouldn't it be better to model the lease cash flows on two separate rows - one row for payments and another for the asset sale? That way the individual streams could easily be discounted at their own rates.										
29											
30											
31	That's true - that would be a better solution. The reason the problem has been structured this way is as a lead-in to following problems. Those problems involve not one or two discount rates but many and we look for solutions that can cope with multiple discount rates without requiring separate rows for each rate.										
32											
33											
34											
35	2 Term structure of discount rates										
36											
37	Discount rates have a term structure shown on rows 41 and 42. Each period has its own discount rate. Calculate the present values of the cash flows shown on row 43 by discounting each future cash flow by its corresponding discount rate. Also calculate the total present value.										
38											
39											
40											
41	Period	[yr]	1	2	3	4	5	6	7		
42	Discount rate [annual effective from beginning of period 1 to end of period "n"]	[%]	6.0%	6.0%	6.5%	6.6%	7.0%	8.0%	9.0%		
43	Cash flow	[\$m]	(0.23)	(0.23)	(0.23)	(0.23)	(0.23)	(0.23)	1.20		
44											
45	Present value of individual cash flows		[\$m]	(0.22)	(0.20)	(0.19)	(0.18)	(0.16)	(0.14)	0.66	
46	Total present value		[\$m]	(0.44)							
47											
48	3 Term structure of discount rates - using an array										
49											
50	Consider the discount rate term structure shown below on rows 53 and 54. Calculate the present value of the cash flows shown on row 55. You'll probably need to use an array to solve this problem.										
51											
52											
53	Period	[yr]	1	2	3	4	5	6	7		
54	Discount rate	[%]	6.0%	6.0%	6.5%	6.6%	7.0%	8.0%	8.5%		
55	Cash flow	[\$m]	(0.18)	(0.18)	(0.18)	(0.18)	(0.18)	(0.18)	2.10		
56											
57	Total present value		[\$m]	0.33							
58											
59											
60											

	D	E	F	G	H	I	J	K	L	M
--	---	---	---	---	---	---	---	---	---	---

[Click here to see what your answer should look like.](#)

The capital asset pricing model (CAPM) relates the expected-or-required return on an asset in terms of a number of drivers: The risk free rate, the asset's risk, market return, market risk and the correlation between the asset returns and market returns.

Beta is can be defined as the asset's risk divided by the market's risk and multiplied by the correlation between the asset's returns and the market's returns.

In spreadsheets risk can be calculated using the STDEV function and correlation by the CORREL function.

1 Calculation of Beta

The table below shows weekly asset and market prices. Calculate returns, risks and correlations and from those calculate beta and the expected return / cost of capital.

Market and asset price data				
Week	Market price	Market return	Asset price	Asset return
	[\$]	[%]	[\$]	[%]
0	103.19		104.16	
1	104.00	0.78%	107.28	2.99%
2	107.23	3.11%	118.40	10.37%
3	106.88	-0.33%	119.54	0.96%
4	108.95	1.93%	114.18	-4.48%
5	108.53	-0.38%	120.36	5.41%
6	109.52	0.91%	112.37	-6.64%
7	108.46	-0.97%	108.09	-3.80%
8	110.10	1.50%	113.33	4.85%
9	102.76	-6.66%	103.22	-8.93%
10	101.05	-1.66%	98.99	-4.09%
11	99.65	-1.39%	98.42	-0.58%
12	101.98	2.34%	100.89	2.51%
13	98.25	-3.65%	90.04	-10.76%
14	96.17	-2.12%	88.55	-1.65%
15	96.54	0.39%	88.94	0.44%
16	97.54	1.03%	86.55	-2.69%
17	98.54	1.03%	92.15	6.47%
18	100.74	2.23%	93.32	1.27%
19	102.50	1.74%	101.37	8.62%
20	101.12	-1.34%	101.02	-0.34%
21	99.26	-1.84%	94.06	-6.89%

Risk / standard deviation is usually expressed on an annualised basis. To convert a weekly standard deviation to a yearly one multiply the weekly standard deviation by the square root of the number of weeks in a year.

2 Market and asset risk

Risk free rate	[%]	3.6%	
Market return	[%]	9.0%	
Riskiness of market (annualised standard deviation)	[%]	16.6%	<< =STDEV(G22:G42)*SQRT(52)
Riskiness of asset (annualised standard deviation)	[%]	40.8%	

	D	E	F	G	H	I	J	K	L	M
55	3 Market and asset correlation									
56										
57	Correlation of asset with market		[%]	68.5%	<< =CORREL(G22:G42,G22:I42)*SQRT(52)					
58										
59	4 Beta									
60										
61	Beta		[#]	1.69	<< =G57*G53/G52					
62										
63	5 Cost of capital									
64										
65	Cost of capital		[%]	12.7%	<< =risk free rate + (market return - risk free rate) * beta					
66										
67	6 Net present value									
68										
69	<i>The table below shows free cash flows expected from the asset. The first will be received in one year's time. Using the cost of capital above find the present values of the asset's cash flows.</i>									
70										
71										
72	Period	[yr]		1	2	3	4	5	6	
73	Asset free cash flow	[\$m]		15.00	15.30	15.61	15.92	16.24	16.56	
74	NPV	[\$m]		63.06						
75										
76										
77										
78	<p>Copyright (c) 2012 Tykoh Group Pty Ltd. All rights reserved. www.tykoh.com</p>									

	C	D	E	F	G	H	I	J	K	L	M	N				
1	Click here to see what your answer should look like.															
2																
3	<i>The questions on this page relate to a valuing a firm in a "steady-state" where growth, leverage, tax and return on capital do not change from year to year. Steady state scenarios are often used in the terminal phase of discounted cash flow (DCF) models.</i>															
4																
5																
6	<i>The table below on the left shows assumptions to be used in a DCF valuation. The table below on the right shows formulae that are useful in performing the valuation. The symbols used in the formula are defined in various rows in column E.</i>															
7																
8																
9	Assumptions				Symbol				Units				Value			
10	Unlevered cost of equity				K _u				[%]				10%			
11	Pre-tax cost of debt				K _d				[%]				6%			
12	Growth rate				g				[%]				3%			
13	Tax rate				t				[%]				30%			
14	Return on capital				ROC				[%]				12%			
15	Depreciation rate								[%]				5%			
16	Debt / equity ratio								[%]				25%			
17																
18	<i>Consider the assumptions shown above. Calculate the book values of debt and equity in cells G23 and G24 below. Their ratio should be in accord with the debt/equity ratio in cell G16</i>															
19																
20																
21	1 Balance sheet															
22																
23	Debt				D				[\$m]				20.00			
24	Equity				E				[\$m]				80.00			
25	Assets				C				[\$m]				100.00			
26																
27	<i>Calculate the components of the income statement below. The first calculation will need to be for earnings before interest and taxes (EBIT). Once EBIT is known then EBITDA (earnings before interest, taxes, depreciation and amortisation) and the other sections can be determined.</i>															
28																
29																
30																
31	2 Income statement															
32																
33	EBITDA								[\$m]				22.14			
34	(Depreciation)				Depn				[\$m]				(5.00)			
35	EBIT				EBIT				[\$m]				17.14			
36	(Interest)				I				[\$m]				(1.20)			
37	EBT								[\$m]				15.94			
38	(Tax)								[\$m]				(4.78)			
39	Net profit								[\$m]				11.16			
40																
41	<i>Calculate the cash flow from operations. A non-cash item (depreciation) was deducted in calculating net income. That deduction needs to be reversed to obtain the cash flow from operations.</i>															
42																
43																
44	3 Cash flow statement															
45																
46	<i>Cash flow from operations</i>															
47	Net profit								[\$m]				11.16			
48	Plus depreciation								[\$m]				5.00			
49	Cash flow from operations								[\$m]				16.16			
50																
51	<i>Calculate the cash flow from financing. There are two components here: Dividends (outgoing) and net borrowing (incoming - in this case). Both of these are driven by the growth assumption. Both equity and debt in the next period should be the current periods' increased by the growth factor.</i>															
52																
53																
54																
55	<i>Cash flow from financing</i>															
56	Dividends								[\$m]				(8.76)			
57	Net borrowing				Δ _d				[\$m]				0.60			
58	Cash flow from financing								[\$m]				(8.16)			
59																
60	<i>Calculate capital expenditure (CAPEX). This has two components: Replacement CAPEX (i.e. expenditures to "make up" for depreciation) plus growth CAPEX.</i>															
61																
62																
63	<i>Cash flow from investing</i>															
64	Replacement CAPEX								[\$m]				(5.00)			
65	Growth CAPEX								[\$m]				(3.00)			
66	Total CAPEX				CAPEX				[\$m]				(8.00)			
67	Other investments								[\$m]				-			
68	Cash flow from investing								[\$m]				(8.00)			
69																
70	<i>Generate the statement of changes in equity. Retained earnings will be previous retained earnings (none) plus net income less dividends paid.</i>															
71																
72																

	C	D	E	F	G	H	I	J	K	L	M	N
73	4 Statement of changes in equity											
74												
75	Opening equity			[\$m]	80.00							
76	Retained earnings			[\$m]	2.40							
77	Closing equity			[\$m]	82.40							
78												
79	Calculate free cash flows to equity, to debt and to the firm (equity + debt).											
80												
81	5 Free cash flows											
82												
83	Free cash flow to equity		FCFE	[\$m]	8.76							
84	Free cash flow to debt		FCFD	[\$m]	0.24							
85	Free cash flow to the firm		FCFF	[\$m]	9.00							
86												
87	The preceding sections describe the firm from a "book" or accounting perspective. Next analyse the firm from a "market value" perspective.											
88												
89												
90	If the firm were solely financed by equity then the 'unlevered' equity discount rate in cell G10 should be used to discount equity cash flows. However, the firm is partly financed by debt. Debt financing increases the volatility and risk of equity cash flows because interest payments must be made in both good years and bad years.											
91												
92												
93												
94	Calculate the risky / leveraged cost of equity below. Use two of the formulae (for S and K_e) from the formula box on the top of this page.											
95												
96												
97	6 Levered cost of equity											
98												
99	Unlevered cost of equity			[%]	10.00%							
100	Dollar spread between K_u & K_d		S	[\$m]	0.80							
101	Levered cost of equity		K_e	[%]	10.70%							
102												
103	Using terminal value formulae and appropriate discount rates determine the market values of debt and equity.											
104												
105	7 Market values											
106												
107	Market value of equity			[\$m]	113.71							
108	Market value of debt			[\$m]	20.00							
109	Market value of firm			[\$m]	133.71							
110												
111	Summarise below the book values of debt and equity. How do they compare with market values? When would they be the same? When would they be greater? When would they be less?											
112												
113												
114	8 Book values											
115												
116	Book value of equity			[\$m]	80.00							
117	Book value of debt			[\$m]	20.00							
118	Book value of firm			[\$m]	100.00							
119												
120	Calculate the weighted average cost of capital (WACC). Do this twice: Once using market value weights for debt and equity, and again with book value weights.											
121												
122												
123	9 WACC											
124												
125	WACC (on market value basis)			[%]	9.73%							
126	WACC (on book value basis)			[%]	9.40%							
127												
128	Using the free cash flow to the firm (in cell G85) and the WACC you have just calculated determine the market value of the firm (use a terminal value formula). Do this twice - once using the market-value-weighted WACC, and again using the book-value-weighted WACC. Which gives the correct answer?											
129												
130												
131												
132	10 Market value reconciliation											
133												
134	Market value of firm (using market value weighted WACC)			[\$m]	133.71							
135	Market value of firm (using book value weighted WACC)			[\$m]	140.56							
136												
137	Find the P/E and Enterprise value / EBITDA ratios.											
138												
139	11 Ratios											
140												
141	P/E ratio			[#]	7.17							
142	Enterprise value / EBITDA			[#]	6.04							
143												
144	Summarise below the returns on capital and equity.											
145												

	C	D	E	F	G	H	I	J	K	L	M	N
146	12 Returns											
147												
148	Return on capital			[%]	12.0%							
149	Return on equity			[%]	14.0%							
150												
151												
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156	www.tykoh.com											

	I	J	K	L	M	N	O	P	Q	R	S	T
1		Click here to see what your answer should look like.										
2												
3		This page is a progression from the preceding page which considered only a steady-state scenario. Here we allow assumptions to vary over time: So leverage, cost of capital, growth, return on capital etc all have a term structure. Aside from that, the calculations needed on this page are very similar to those on the preceding page.										
4												
5												
6												
7		Generally, you will need to "work backwards" from the terminal state. Try to make your formulae "copy-and-pastable" i.e. uniform across each row.										
8												
9												
10		Induction example										
11												
12												
13		Period	[yr]	1	2	3	4	5	6	7		
14		Terminal year	[0/1]	0	0	0	0	0	0	0	1	
15												
16		Assumptions										
17		Unlevered cost of equity	K_u	[%]	10%	10%	10%	10%	10%	10%	10%	10%
18		Pre-tax cost of debt	K_d	[%]	6%	6%	6%	6%	6%	6%	6%	6%
19		Growth rate	g	[%]	9%	8%	7%	6%	5%	4%	4%	4%
20		Tax rate	t	[%]	30%	30%	30%	30%	30%	30%	30%	30%
21		Return on capital	ROC	[%]	15%	14%	13%	12%	11%	10%	10%	10%
22		Depreciation rate		[%]	5%	5%	5%	5%	5%	5%	5%	5%
23		Debt / equity ratio		[%]	35%	32%	29%	26%	23%	20%	20%	20%
24												
25		1 Balance sheet										
26												
27		Debt	D	[\$m]	25.93	26.42	26.46	25.99	24.97	23.37	24.30	
28		Equity	E	[\$m]	74.07	82.58	91.26	99.97	108.55	116.83	121.50	
29		Assets	C	[\$m]	100.00	109.00	117.72	125.96	133.52	140.19	145.80	
30												
31		Debt / Equity ratio check		[%]	35%	32%	29%	26%	23%	20%	20%	
32		Growth rate check		[%]	9%	8%	7%	6%	5%	4%		
33												
34		2 Income statement										
35												
36		EBITDA		[\$m]	26.43	27.25	27.75	27.89	27.66	27.04	28.12	
37		(Depreciation)	Depn	[\$m]	(5.00)	(5.45)	(5.89)	(6.30)	(6.68)	(7.01)	(7.29)	
38		EBIT	EBIT	[\$m]	21.43	21.80	21.86	21.59	20.98	20.03	20.83	
39		(Interest)	I	[\$m]	(1.56)	(1.59)	(1.59)	(1.56)	(1.50)	(1.40)	(1.46)	
40		EBT		[\$m]	19.87	20.21	20.27	20.03	19.48	18.63	19.37	
41		(Tax)		[\$m]	(5.96)	(6.06)	(6.08)	(6.01)	(5.85)	(5.59)	(5.81)	
42		Net profit		[\$m]	13.91	14.15	14.19	14.02	13.64	13.04	13.56	
43												
44		3 Cash flow statement										
45												
46		<i>Cash flow from operations</i>										
47		Net profit		[\$m]	13.91	14.15	14.19	14.02	13.64	13.04	13.56	
48		Plus depreciation		[\$m]	5.00	5.45	5.89	6.30	6.68	7.01	7.29	
49		Cash flow from operations		[\$m]	18.91	19.60	20.08	20.32	20.31	20.05	20.85	
50												
51		<i>Cash flow from financing</i>										
52		Dividends		[\$m]	(5.41)	(5.47)	(5.48)	(5.44)	(5.36)	(8.36)	(8.70)	
53		Net borrowing	Δ_d	[\$m]	0.50	0.04	(0.47)	(1.03)	(1.60)	0.93	0.97	
54		Cash flow from financing		[\$m]	(4.91)	(5.43)	(5.95)	(6.47)	(6.96)	(7.43)	(7.73)	
55												
56		<i>Cash flow from investing</i>										
57		Replacement CAPEX		[\$m]	(5.00)	(5.45)	(5.89)	(6.30)	(6.68)	(7.01)	(7.29)	
58		Growth CAPEX		[\$m]	(9.00)	(8.72)	(8.24)	(7.56)	(6.68)	(5.61)	(5.83)	
59		Total CAPEX	CAPEX	[\$m]	(14.00)	(14.17)	(14.13)	(13.86)	(13.35)	(12.62)	(13.12)	
60		Other investments		[\$m]	-	-	-	-	-	-	-	
61		Cash flow from investing		[\$m]	(14.00)	(14.17)	(14.13)	(13.86)	(13.35)	(12.62)	(13.12)	
62												
63		4 Statement of changes in equity										
64												
65		Opening equity		[\$m]	74.07	82.58	91.26	99.97	108.55	116.83	121.50	
66		Retained earnings		[\$m]	8.50	8.68	8.71	8.58	8.28	4.67	4.86	
67		Closing equity		[\$m]	82.58	91.26	99.97	108.55	116.83	121.50	126.36	
68												
69		5 Free cash flows										
70												
71		Free cash flow to equity	FCFE	[\$m]	5.41	5.47	5.48	5.44	5.36	8.36	8.70	
72		Free cash flow to debt	FCFD	[\$m]	0.59	1.07	1.58	2.12	2.65	0.05	0.05	
73		Free cash flow to the firm	FCFF	[\$m]	6.00	6.54	7.06	7.56	8.01	8.41	8.75	
74												

	I	J	K	L	M	N	O	P	Q	R	S	T
75	6 Levered cost of equity											
76												
77		Unlevered cost of equity		[%]	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
78		Dollar spread between K_u & K_d	S	[\$m]	1.04	1.06	1.06	1.04	1.00	0.93	0.97	
79		Levered cost of equity	K_e	[%]	11.11%	11.07%	11.02%	10.95%	10.86%	10.75%	10.75%	
80												
81	7 Market values											
82												
83		Market value of equity		[\$m]	93.55	98.53	103.98	109.95	116.55	123.84	128.79	
84		Market value of debt		[\$m]	25.93	26.42	26.46	25.99	24.97	23.37	24.30	
85		Market value of firm		[\$m]	119.48	124.96	130.44	135.94	141.51	147.20	153.09	
86												
87	8 Book values											
88												
89		Book value of equity		[\$m]	74.07	82.58	91.26	99.97	108.55	116.83	121.50	
90		Book value of debt		[\$m]	25.93	26.42	26.46	25.99	24.97	23.37	24.30	
91		Book value of firm		[\$m]	100.00	109.00	117.72	125.96	133.52	140.19	145.80	
92												
93	9 WACC											
94												
95		WACC		[%]	9.61%	9.62%	9.63%	9.66%	9.68%	9.71%	9.71%	
96												
97	10 Ratios											
98												
99		P/E ratio		[#]	5.32	5.84	6.43	7.13	7.96	8.96	8.96	
100		Enterprise value / EBITDA		[#]	4.52	4.59	4.70	4.87	5.12	5.44	5.44	
101												
102	11 Returns											
103												
104		Return on capital		[%]	15.0%	14.0%	13.0%	12.0%	11.0%	10.0%	10.0%	
105		Return on equity		[%]	18.8%	17.1%	15.6%	14.0%	12.6%	11.2%	11.2%	
106												
107	12 Economic value added											
108												
109		<i>EVA per unit capital and no growth</i>		[#]	0.56	0.46	0.35	0.24	0.14	0.03	0.00	
110		EVA due to assets in place		[\$m]	56.10	49.64	41.12	30.58	18.17	4.12	0.38	
111		EVA due to growth assets		[\$m]	(36.62)	(33.68)	(28.40)	(20.60)	(10.17)	2.89	6.91	
112		Economic value added		[\$m]	19.48	15.96	12.72	9.98	7.99	7.01	7.29	
113												
114	13 EVA / DCF reconciliation											
115												
116		Invested assets [IA]		[\$m]	100.00	109.00	117.72	125.96	133.52	140.19	145.80	
117		EVA		[\$m]	19.48	15.96	12.72	9.98	7.99	7.01	7.29	
118		Total		[\$m]	119.48	124.96	130.44	135.94	141.51	147.20	153.09	
119		DCF market value of firm		[\$m]	119.48	124.96	130.44	135.94	141.51	147.20	153.09	
120		Check IA + EVA = DCF		[ok/check]	ok	ok	ok	ok	ok	ok	ok	
121												
122												
123												
124												

	I	J	K	L	M	N	O	P	Q	R	S
1	Click here to see what your answer should look like.										
2											
3	The questions on this page are about working with IRR: Calculating, targeting, tiering, etc.										
4											
5	1 Share of free cash flow to achieve a target IRR										
6											
7	Investors are required to provide capital in the first two years of a project according to the schedule shown on row 11 below.										
8											
9											
10	Period	[yr]	1	2	3	4	5				
11	Capital contributed	[\$m]	(50.00)	(40.00)	-	-	-				
12	Free cash flow	[\$m]	-	-	40.00	70.00	120.00				
13											
14	In subsequent years the project yields the free cash flows shown above on row 12. What proportion of free cash flows (as a fixed percentage) should the investors receive to achieve an IRR of 30% over the lifetime of the project?										
15											
16											
17											
18	Target IRR	[%]	30%								
19											
20	Proportion of free cash flows	[%]	83%								
21											
22	Generate a schedule of cash flows for the project above showing capital contributed and free cash flows. The free cash flows should be those shown earlier on row 12 scaled by the proportion you calculated in cell L20.										
23											
24											
25											
26	Period	[yr]	1	2	3	4	5				
27	Project cash	[\$m]	(50.00)	(40.00)	33.12	57.96	99.36				
28											
29	Calculate the IRR of the cash flows above and show the IRR matches the target IRR in cell L18.										
30											
31	IRR	[%]	30%								
32											
33	2 Calculating IRR tenor										
34											
35	Investors are required to provide capital in the first two years of a project according to the schedule shown on row 39 below.										
36											
37											
38	Period	[yr]	1	2	3	4	5	6	7		
39	Equity contributed	[\$m]	(50.00)	(40.00)	-	-	-	-	-		
40	Free cash flow	[\$m]	-	-	40.00	70.00	70.00	70.00	120.00		
41											
42	In subsequent years the project yields the free cash flows shown above on row 40.										
43											
44	Investors are entitled to dividends equal to 80% of the free cash flows until they achieve an IRR of 20%. Thereafter they have no further claim on free cash flows. Calculate the dividends investors receive. [They will receive 80% for a number of years, less than 80% on a final year and 0% thereafter.] Show investing and dividend cash flows below.										
45											
46											
47											
48											
49	Dividend payout ratio	[%]	80%								
50	Target IRR	[%]	20%								

	I	J	K	L	M	N	O	P	Q	R	S	
51	Workspace											
52												
53												
54												
55												
56												
57												
58												
59	Period	[yr]		1	2	3	4	5	6	7		
60	Investor cash flow	[\$m]		(50.00)	(40.00)	32.00	56.00	56.00	4.22	-		
61												
62	Calculate the investors' IRR and confirm it matches the target IRR in cell L50.											
63												
64	Investor IRR	[%]		20%								
65												
66	3 IRR waterfall											
67												
68	A project begins in year 0 and finishes in year 4. Two partners contribute capital in year 0 as shown below in cells M72:M73. Cash available for distribution to the partners at the end of the project in year 4 is \$60m.											
69												
70												
71												
72	Partner A - capital	[\$m]		35.00								
73	Partner B - capital	[\$m]		2.00								
74	Cash to distribute	[\$m]		60.00								
75												
76	The cash distribution is split between the partners on an "IRR waterfall" basis. In cells L85:L88 below calculate the distributions in year 4 that would be required to achieve the project IRRs listed in cells J85:J88.											
77												
78												
79												
80	In cells O85:Q88 calculate the profit split between the two partners. You'll need to calculate the contribution at each IRR tier.											
81												
82												
83												
84				Hurdles			Split					
85	IRR	Cash flow in year 0	Cash flow in year 4	Partner A split	Partner B split	Partner A	Partner B	Project				
86	8.0%	(37.00)	50.34	100%	0%	13.34	-	13.34				
87	10.0%	(37.00)	54.17	75%	25%	2.88	0.96	3.83				
88	12.0%	(37.00)	58.22	60%	40%	2.43	1.62	4.05				
89	12.5%	(37.00)	59.27	50%	50%	0.89	0.89	1.78				
90				Profit	[\$ 000's]	19.53	3.47	23.00				
91				Equity	[\$ 000's]	35.00	2.00	37.00				
92				Total	[\$ 000's]	54.53	5.47	60.00				
93												
94	In cells R99:R101 calculate the IRRs due to the individual partners and to the project overall. When you have done that the chart below will show the IRR split as a function of the cash available for distribution.											
95												
96												
97	Project cash flows											
98	Period	[yr]	0	1	2	3	4	IRRs				
99	Partner A cash flows	[\$ 000's]	(35.00)	0.00	0.00	0.00	54.53	11.72%				
100	Partner B cash flows	[\$ 000's]	(2.00)	0.00	0.00	0.00	5.47	28.59%				
101	Project cash flows	[\$ 000's]	(37.00)	0.00	0.00	0.00	60.00	12.85%				
102												

	I	J	K	L	M	N	O	P	Q	R	S												
103	4 Two IRRs																						
104																							
105	The following set of cashflows have two IRRs. Find both the lower and the higher IRR.																						
106																							
107	<table border="1"> <tr> <td>Period</td> <td>[yr]</td> <td>1</td> <td>2</td> <td>3</td> </tr> <tr> <td>Cash flow</td> <td>[\$ 000's]</td> <td>699.30</td> <td>(1,678.32)</td> <td>1,000.00</td> </tr> </table>											Period	[yr]	1	2	3	Cash flow	[\$ 000's]	699.30	(1,678.32)	1,000.00		
Period	[yr]	1	2	3																			
Cash flow	[\$ 000's]	699.30	(1,678.32)	1,000.00																			
108																							
109																							
110	<table border="1"> <tr> <td>Lower IRR</td> <td>[%]</td> <td>10%</td> </tr> <tr> <td>Higher IRR</td> <td>[%]</td> <td>30%</td> </tr> </table>											Lower IRR	[%]	10%	Higher IRR	[%]	30%						
Lower IRR	[%]	10%																					
Higher IRR	[%]	30%																					
111																							
112																							
113	5 IRR when cash flows grow at a constant rate in perpetuity																						
114																							
115	An investment of \$6m is made. The investment will generate a dividend of \$1.25m in the first year and dividends thereafter increase at 5.0% forever. What is the IRR of this investment?																						
116																							
117																							
118	<table border="1"> <tr> <td>Investment</td> <td>[\$m]</td> <td>6</td> </tr> <tr> <td>Dividend in first year</td> <td>[\$m]</td> <td>1.25</td> </tr> <tr> <td>Dividend growth rate</td> <td>[% / yr]</td> <td>5%</td> </tr> <tr> <td>IRR</td> <td></td> <td>25.83%</td> </tr> </table>											Investment	[\$m]	6	Dividend in first year	[\$m]	1.25	Dividend growth rate	[% / yr]	5%	IRR		25.83%
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126	www.tykoh.com																						

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5	1 Reserving for a future need #1																																																																																		
6																																																																																			
7	<i>Two projects are to be developed: Project Alpha will require an expenditure of \$2m per year in years 4 through 6 (inclusive) and Project Beta will require \$3m per year in years 5 through 7 (inclusive). Before the first project begins a reserve account has to accumulate sufficient funds to service the two projects in the subsequent years. To achieve this a fixed amount will be deposited into the reserve account in years 1 through 3 (inclusive).</i>																																																																																		
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11																																																																																			
12																																																																																			
13	<i>So - in years 1 through 3 deposits will be made into the reserve account. In years 4 through 7 cash will be withdrawn as required. The reserve account earns 5% interest paid yearly in arrears. Cash flows always occur on the last day of the year in this order: 1) Interest on the reserve account calculated and credited, 2) deposit (if any) made and 3) withdrawal (if any) made. There is to be a zero cash balance in the reserve account after the last withdrawal has been made.</i>																																																																																		
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37	<i>In the preceding question the deposits were all the same size. In this exercise the deposits have to be of varying sizes - 20% of the total deposits must be made in the first year, 30% in the second and 50% in the third. Revise your model accordingly.</i>																																																																																		
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60	3 Paying down a loan according to a repayment profile																																																																																		
61																																																																																			
62	<i>A loan has an initial principal of 500,000 and must be repaid over 6 years. Loan payments must be made according to the schedule shown on row 75. If T is the total paid over the six years then 10% of T must be made in year 1, 15% in year 2, and so on.</i>																																																																																		
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66	<i>Interest is paid in arrears and payments occur at the end of each year. Calculate the principal and interest payments needed to pay down the loan according to the repayment schedule. Use negative</i>																																																																																		
67																																																																																			

	I	J	K	L	M	N	O	P	Q	R	S	
68		<i>numbers to represent interest and principal payments and use positive numbers to represent the</i>										
69		<i>principal balance.</i>										
70												
71		Principal	[\$]	500,000								
72		Interest rate	[%]	6%								
73												
74		Period	[yr]	1	2	3	4	5	6			
75		Repayment schedule	[%]	10%	15%	20%	20%	25%	10%			
76												
77		Period	[yr]	1	2	3	4	5	6			
78		Opening principal	[\$]	500,000	468,385	404,066	305,080	200,155	58,127			
79		Principal repaid	[\$]	(31,615)	(64,319)	(98,986)	(104,925)	(142,028)	(58,127)			
80		Interest paid	[\$]	(30,000)	(28,103)	(24,244)	(18,305)	(12,009)	(3,488)			
81		Total payment	[\$]	(61,615)	(92,422)	(123,230)	(123,230)	(154,037)	(61,615)			
82		Closing principal	[\$]	468,385	404,066	305,080	200,155	58,127	(0)			
83												
84		Workspace										
85												
86												
87												
88		4 Paying down a loan with capitalised interest										
89												
90		<i>A loan is to be paid off in equal instalments. There are seven payment periods during which instalments</i>										
91		<i>can be made. There is an optional grace period at the start of the loan during which no principal or</i>										
92		<i>interest payments need be made. During this grace period interest is capitalised and added to the</i>										
93		<i>outstanding principal.</i>										
94												
95		<i>Calculate the principal and interest payments for the loan. Use negative numbers to represent interest</i>										
96		<i>and principal payments and use positive numbers to represent capitalised interest and the principal</i>										
97		<i>balance.</i>										
98												
99		Interest rate	[%]	5%								
100		Opening Principal	[\$m]	100								
101		Number Capitalisation Pe	[#]	2								
102		Term	[yrs]	7								
103												
104		Year	[yr]	1	2	3	4	5	6	7		
105		Interest										
106		Interest Payment	[\$m]	-	-	(5.51)	(4.51)	(3.47)	(2.37)	(1.21)		
107												
108		Principal										
109		Opening principal	[\$m]	100.00	105.00	110.25	90.30	69.35	47.35	24.25		
110		Capitalised interest	[\$m]	5.00	5.25	-	-	-	-	-		
111		Principal payment	[\$m]	-	-	(19.95)	(20.95)	(22.00)	(23.10)	(24.25)		
112		Closing principal	[\$m]	105.00	110.25	90.30	69.35	47.35	24.25	0.00		
113												
114		Workspace										
115												
116												
117												
118		Copyright (c) 2012 Tykoh Group Pty Ltd. All rights reserved.										
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	C	D	E	F	G	H	I	J	K	L	M																																																																								
1	Click here to see what your answer should look like.																																																																																		
2																																																																																			
3	The questions on this page relate to statistical measures of expected value and standard deviation.																																																																																		
4																																																																																			
5	1 Expected value of a distribution																																																																																		
6																																																																																			
7	A wind farm has a maximum output of 600 Megawatts. It generates maximum output when the wind speed is above a certain threshold. At lower wind speeds the farm has a lower output. At very high wind speeds the farm cannot operate and is off-line. At very low speeds the farm is also off-line.																																																																																		
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10																																																																																			
11	The table below on rows 20 to 44 lists probabilities that the wind will be a certain speed on a given day. The probabilities are shown in column E. The power outputs corresponding to each wind speed are shown in column F. Daily wind speeds are independent of each other.																																																																																		
12																																																																																			
13																																																																																			
14																																																																																			
15	Wind distribution "shape" parameters																																																																																		
16	α	0.178																																																																																	
17	λ	10																																																																																	
18	k	1.5																																																																																	
19																																																																																			
20	<table border="1"> <thead> <tr> <th colspan="3">Wind farm generating profile</th> </tr> <tr> <th>Wind speed [m/s]</th> <th>Probability of wind speed [%]</th> <th>Power output at given wind speed [MW]</th> </tr> </thead> <tbody> <tr><td>0.00</td><td>8.56%</td><td>0</td></tr> <tr><td>2.00</td><td>13.80%</td><td>0</td></tr> <tr><td>4.00</td><td>14.82%</td><td>11</td></tr> <tr><td>6.00</td><td>13.94%</td><td>38</td></tr> <tr><td>8.00</td><td>12.10%</td><td>91</td></tr> <tr><td>10.00</td><td>9.93%</td><td>178</td></tr> <tr><td>12.00</td><td>7.78%</td><td>307</td></tr> <tr><td>14.00</td><td>5.87%</td><td>488</td></tr> <tr><td>16.00</td><td>4.28%</td><td>600</td></tr> <tr><td>18.00</td><td>3.03%</td><td>600</td></tr> <tr><td>20.00</td><td>2.08%</td><td>600</td></tr> <tr><td>22.00</td><td>1.40%</td><td>600</td></tr> <tr><td>24.00</td><td>0.92%</td><td>600</td></tr> <tr><td>26.00</td><td>0.59%</td><td>0</td></tr> <tr><td>28.00</td><td>0.37%</td><td>0</td></tr> <tr><td>30.00</td><td>0.23%</td><td>0</td></tr> <tr><td>32.00</td><td>0.14%</td><td>0</td></tr> <tr><td>34.00</td><td>0.08%</td><td>0</td></tr> <tr><td>36.00</td><td>0.05%</td><td>0</td></tr> <tr><td>38.00</td><td>0.03%</td><td>0</td></tr> <tr><td>40.00</td><td>0.02%</td><td>0</td></tr> <tr><td>42.00</td><td>0.01%</td><td>0</td></tr> </tbody> </table>											Wind farm generating profile			Wind speed [m/s]	Probability of wind speed [%]	Power output at given wind speed [MW]	0.00	8.56%	0	2.00	13.80%	0	4.00	14.82%	11	6.00	13.94%	38	8.00	12.10%	91	10.00	9.93%	178	12.00	7.78%	307	14.00	5.87%	488	16.00	4.28%	600	18.00	3.03%	600	20.00	2.08%	600	22.00	1.40%	600	24.00	0.92%	600	26.00	0.59%	0	28.00	0.37%	0	30.00	0.23%	0	32.00	0.14%	0	34.00	0.08%	0	36.00	0.05%	0	38.00	0.03%	0	40.00	0.02%	0	42.00	0.01%	0
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49																																																																																			
50	Calculate the power output at the expected wind speed (use linear interpolation)																																																																																		
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59	Calculate the expected power output. (Note - this is not the same as the power output at the expected speed).																																																																																		
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63	Assuming electricity can be sold at a price of \$55 per Megawatt-hour what is the expected revenue over 365 days?																																																																																		
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	C	D	E	F	G	H	I	J	K	L	M
66											
67	2 Standard deviation of a distribution										
68											
69	<i>The standard deviation of the windfarm power output is a measure of its riskiness with respect to wind speed distributions.</i>										
70	<i>Calculate the standard deviation of daily revenues.</i>										
71											
72	Standard deviation of daily revenues [\$] 58,149										
73											
74	<i>Calculate the standard deviation of yearly revenues (assuming daily power outputs are independent of each other).</i>										
75											
76	Standard deviation of yearly revenues [\$m] 1.11										
77											
78	3 Two envelope problem										
79											
80	<i>This fairly abstract modelling problem illustrates the occasional challenges of integrating language, logic and mathematics.</i>										
81											
82											
83	<i>Two sealed envelopes each contain sums of money. You are given one of the envelopes. You are then told the other envelope contains either twice as much or half as much as yours (with equal probability). If X represents the value of your envelope what is the expected value of the other envelope?</i>										
84											
85											
86											
87	A 2 X										
88	B 1.5 X										
89	C 1.25 X										
90	D 1 X										
91											
92	Answer: C										
93											
94	<i>You have the opportunity to swap envelopes. Do you swap? You can do a web search on "Two envelope paradox" for analyses of this problem.</i>										
95											
96											
97											
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	G	H	I	J	K	L	M	N	O	P	Q
1	Click here to see what your answer should look like.										
2											
3	<i>The questions on this page relate to cash flows denominated in currencies other than the local currency and also to inflation and real and nominal discount rates.</i>										
4											
5											
6	1 Forward foreign exchange rates										
7											
8	<i>A company will receive foreign and domestic currency cash flows according to the schedule shown in the table below. The first cash flow will be received in one year.</i>										
9											
10											
11	Cash flows										
12	Period	[yr]		1	2	3	4	5			
13	Australian Dollars	[\$AUD m]		56	45	23	23	23			
14	Great Britain Pounds	[£ m]		30	30	50	50	50			
15	Japanese Yen	[Y m]		867	850	800	800	800			
16	United States Dollars	[\$USD m]		80	80	80	80	80			
17											
18	<i>The table below shows spot (i.e. current) foreign exchange rates relative to United States Dollars. The rates are shown in cells I27:I30. The figure for each currency shows the number of units of that currency that can be purchased with one United States Dollar.</i>										
19											
20											
21											
22	<i>The table below also shows risk free rates on a nominal basis for each currency. [Nominal means not inflation adjusted.] The risk free rates are shown in cells K27:K30.</i>										
23											
24											
25	Rates										
26		Spot FX		Risk free	Risk						
27	Country	rate (vs \$USD)	Inflation rate	rate (nominal)	margin (nominal)						
28	Australian Dollar	0.98002	2.90%	3.50%	3.00%						
29	Great Britain Pounds	0.63024	2.60%	0.50%	3.01%						
30	Japanese Yen	78.43771	-0.40%	0.00%	3.02%						
31	United States Dollars	1.00000	1.40%	0.25%	3.03%						
32											
33	<i>Calculate future (forward) fx rates. Do that on the following basis: Two investing strategies should yield the same return: 1) Buy one unit of domestic currency and earn interest at the domestic risk free rate for one period, 2) Buy one unit of domestic currency, immediately convert it into a foreign currency at the spot rate, earn the foreign risk free rate for one period, and - last - convert the foreign currency holding plus earned interest back to the domestic currency at the then-prevailing spot rate.</i>										
34											
35											
36											
37											
38	Future FX rates										
39	Period	[yr]		1	2	3	4	5			
40	Australia	[#]	0.9800	1.0118	1.0446	1.0785	1.1134	1.1495			
41	Great Britain	[#]	0.63024	0.6318	0.6334	0.6350	0.6366	0.6381			
42	Japan	[#]	78.43771	78.2421	78.0470	77.8524	77.6582	77.4646			
43	United States	[#]	1.00000	1.0000	1.0000	1.0000	1.0000	1.0000			
44											
45	2 Discount factors across currencies										
46											
47	<i>Calculate discount factors needed to present-value future cash flows. The cash flows are assumed to be risky so the risk margins listed above in cells L27:L30 should be added to the corresponding risk free rates.</i>										
48											
49											
50											
51	Discount factors										
52	Period	[yr]		1	2	3	4	5			
53	Australia	[#]		1.0650	1.1342	1.2079	1.2865	1.3701			
54	Great Britain	[#]		1.0351	1.0714	1.1090	1.1480	1.1883			
55	Japan	[#]		1.0302	1.0613	1.0934	1.1264	1.1604			
56	United States	[#]		1.0328	1.0667	1.1017	1.1378	1.1751			
57											
58											

	G	H	I	J	K	L	M	N	O	P	Q
59	3 Present-valuing currency cash flows										
60											
61	<i>Calculate the present values of the cash flows in their respective currencies.</i>										
62											
63	PV of cash flows in domestic currency										
64	Period	[yr]		1	2	3	4	5			
65	Australia	[\$AUD m]		52.58	39.67	19.04	17.88	16.79			
66	Great Britain	[£ m]		28.98	28.00	45.08	43.56	42.08			
67	Japan	[Y m]		841.58	800.90	731.69	710.24	689.42			
68	United States	[\$USD m]		77.46	75.00	72.62	70.31	68.08			
69											
70	4 Converting risky foreign cash flows to a reference / domestic currency										
71											
72	<i>Calculate the present \$USD value of all of the cash flows.</i>										
73											
74	PV of cash flows in \$USD										
75	Period	[yr]		1	2	3	4	5			
76	Australia	[\$USD m]		51.97	37.98	17.66	16.06	14.60			
77	Great Britain	[\$USD m]		45.87	44.21	71.00	68.42	65.94			
78	Japan	[\$USD m]		10.76	10.26	9.40	9.15	8.90			
79	United States	[\$USD m]		77.46	75.00	72.62	70.31	68.08			
80	Total	[\$USD m]		186.06	167.45	170.67	163.94	157.52			
81	NPV	[\$USD m]	845.64								
82											
83	5 Inflation adjusting currency cash flows										
84											
85	<i>Calculate real (inflation-adjusted) cash flows for each currency.</i>										
86											
87	Real cash flows in domestic currency										
88	Period	[yr]		1	2	3	4	5			
89	Australia	[\$AUD m]		54.42	42.50	21.11	20.51	19.94			
90	Great Britain	[£ m]		29.24	28.50	46.29	45.12	43.98			
91	Japan	[Y m]		870.48	856.84	809.68	812.93	816.19			
92	United States	[\$USD m]		78.90	77.81	76.73	75.67	74.63			
93											
94	6 Calculating real risk-free and risky rates										
95											
96	<i>Calculate each currencies real risk free rate and each cash flows real risk margin. Hint: The present value of real cash flows discounted at the real discount rate is equal to the present value of nominal cash flows discounted at the nominal discount rate.</i>										
97											
98											
99											
100	Rates										
101		Risk free rate	Inflation rate	Currency risk free rate (real)	Cash flow risk margin (real)						
102	Australian Dollar	3.50%	2.90%	0.58%	2.92%						
103	Great Britain Pounds	0.50%	2.60%	-2.05%	2.93%						
104	Japanese Yen	0.00%	-0.40%	0.40%	3.03%						
105	United States Dollars	0.25%	1.40%	-1.13%	2.99%						
106											
107	Workspace										
108											
109											
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111											
112											
113											
114											
115											
116											

	I	J	K	L	M	N	O	P	Q	R	S
1	Click here to see what your answer should look like.										
2											
3	The questions on this page relate to some ratios used in financial modelling.										
4											
5	1 Debt service coverage ratio										
6											
7	The debt service coverage ratio (DSCR) is the cash flow available for debt service (CFADS) in a period divided by the principal and interest payments due in that period.										
8											
9											
10	Period	[yr]	1	2	3	4	5	6	7		
11	CFADS	[\$m]	2.50	2.60	2.65	2.70	2.77	2.80	2.80		
12	Debt principal due	[\$m]	0.48	0.51	0.54	0.57	0.60	0.64	0.68		
13	Debt interest due	[\$m]	0.24	0.21	0.18	0.15	0.11	0.08	0.04		
14	DSCR	[#]	3.49	3.63	3.70	3.77	3.87	3.91	3.91		
15											
16	2 Loan life coverage ratio										
17											
18	The loan life coverage ratio (LLCR) is the present value of all future cash flows available for debt service (CFADS) divided by the current outstanding debt. The following example shows a calculation for LLCR.										
19											
20											
21	CFADS is shown below on row 39. Row 37 shows discount rates needed to present-value the CFADS. In this example the discount rates are 'one-period' rates: They are the rates needed to discount a cash flow at the end of each period back to the start of that period.										
22											
23											
24											
25	For example, consider the discount rate for year 4 shown in cell P37. That discount rate is 6.5%. That means a cash flow occurring at the end of year 4 must be discounted at 6.5% to give the value of that cash flow at the beginning of year 4.										
26											
27											
28											
29	Row 38 calculates a 'running' or compounded discount factor by applying each period's discount rate in turn. Row 39 lists the CFADS. Row 40 calculates the present value of each CFADS by discounting each CFADS by the corresponding discount factor.										
30											
31											
32											
33	Cell L43 calculates the LLCR by dividing the present value of the CFADS (ie. the sum of the discounted values) by the current outstanding debt.										
34											
35											
36	Period	[yr]	0	1	2	3	4	5	6		
37	One period discount rate	[%]		5.0%	5.5%	6.0%	6.5%	7.0%	7.2%		
38	Discount factor	[#]	1.0000	1.0500	1.1078	1.1742	1.2505	1.3381	1.4344		
39	CFADS	[\$m]		6.50	5.50	5.70	6.70	6.00	5.70		
40	Discounted CFADS	[\$m]		6.19	4.97	4.85	5.36	4.48	3.97		
41	Present value of CFADS	[\$m]	29.83								
42	Outstanding debt at period end	[\$m]	20.10								
43	LLCR	[#]	1.48								
44											
45	Calculate the loan life coverage ratios for the scenario shown below. You need to be very clear about the meaning of the discount rates shown on row 52: The discount rate for year 4, say, will apply for year 4 irrespective of how many years in the future year 4 is.										
46											
47											
48											
49	So - whether year 4 is one, two, three or four years ahead - use the year 4 discount rate to discount over that year.										
50											
51	Period	[yr]	0	1	2	3	4	5	6		
52	One period discount rate	[%]		5.0%	5.5%	6.0%	6.5%	7.0%	7.2%		
53	Discount factor	[#]	1.0000	1.0500	1.1078	1.1742	1.2505	1.3381	1.4344		
54	CFADS	[\$m]		6.50	5.50	5.70	6.70	6.00	5.70		
55	Discounted CFADS	[\$m]		6.19	4.97	4.85	5.36	4.48	3.97		
56	Present value of CFADS	[\$m]	29.83	24.82	20.68	16.22	10.58	5.32	-		
57	Outstanding debt at period end	[\$m]	20.10	15.87	13.44	10.21	7.03	3.47	-		
58	LLCR	[#]	1.48	1.56	1.54	1.59	1.50	1.53	-		
59											
60	Workspace (not really needed though)										
61											
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3	Financial models that perform forecasting typically divide forecasts into phases - often a detailed near/medium-term section is followed by a "steady-state" longer term one. The following model comprises four phases: Pre-upgrade, upgrade, post-upgrade and steady-state or terminal.																																																																														
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7	Real estate holdings (A - E) yield rental incomes. Some of the holdings will be refurbished and after refurbishment will give increased rental incomes. During refurbishment, however, no rental income will be received. A model is required to forecast rental income and costs.																																																																														
8																																																																															
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10																																																																															
11	The table below contains data your model will use. Cells M19:M23 list the area in square meters of holdings A - E. Cells N19:N23 give the initial rent (per square meter per quarter) of each holding.																																																																														
12																																																																															
13																																																																															
14	Cells O19:O23 give the growth per quarter (pre refurbishment) in rent per square meter. Cells P19:P23 give the rent per square meter per quarter in the first quarter after refurbishment. Cells Q19:Q23 give the growth per quarter (after refurbishment) in rent per square meter.																																																																														
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25	The holdings are all currently leased. Cells R19:R23 lists the quarters in which each lease ends. Cells S19:S23 give the quarters in which refurbishment will start. If the start quarter is given as zero then no refurbishment will be done.																																																																														
26																																																																															
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28	If refurbishment starts before a lease ends then a lease break cost must be paid. This is a one-off fee paid in the quarter in which refurbishment begins. Lease break costs are detailed in cells V19:V23.																																																																														
29																																																																															
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31	Cells T19:T23 give the number of quarters required to complete refurbishment (if refurbishment is to be done). Cells U19:U23 give the refurbishment cost per square meter. Refurbishment costs are spread out evenly over the term of the refurbishment.																																																																														
32																																																																															
33																																																																															
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35	Calculate the rental, refurbishment and net cash flows below. Also calculate net present values of the cash flows. Assume that cash flows continue into perpetuity growing at the same rate as in the final period of the model.																																																																														
36																																																																															
37																																																																															
38	1 Generate phase flags																																																																														
39																																																																															
40	In the section below indicate with a 0 or 1 whether refurbishing will occur. Use 1 to indicate refurbishing will occur and 0 to indicate it won't.																																																																														
41																																																																															
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	K	L	M	N	O	P	Q	R	S	T	U	V	W
68	3 Calculate income #1												
69													
70	<i>In the area below calculate the rental income per square meter per quarter.</i>												
71													
72	Rental income / m² / qtr												
73													
74	A	[m ² / qtr]	-	-	300.0	303.0	306.0	309.1	312.2				
75	B	[m ² / qtr]	150.0	150.8	-	-	-	200.0	202.0				
76	C	[m ² / qtr]	150.0	150.4	150.8	151.1	151.5	225.0	225.6				
77	D	[m ² / qtr]	200.0	201.2	202.4	-	-	300.0	306.0				
78	E	[m ² / qtr]	150.0	151.1	-	-	250.0	253.5	257.0				
79													
80													
81	4 Calculate income #2												
82													
83	<i>In the area below calculate the rental income in thousands of dollars per quarter.</i>												
84													
85	Rental income [000's / qtr]												
86													
87	A	[000's / qtr]	-	-	30.0	30.3	30.6	30.9	31.2				
88	B	[000's / qtr]	30.0	30.2	-	-	-	40.0	40.4				
89	C	[000's / qtr]	30.0	30.1	30.2	30.2	30.3	45.0	45.1				
90	D	[000's / qtr]	20.0	20.1	20.2	-	-	30.0	30.6				
91	E	[000's / qtr]	22.5	22.7	-	-	37.5	38.0	38.6				
92													
93													
94	5 Calculate upgrade cost												
95													
96	<i>In the area below calculate the cost of refurbishing. That cost is spread evenly over the number of periods required for the refurbishment.</i>												
97													
98													
99	Refurbishing cost [000's / qtr] [Numbers in this section should be negative.]												
100													
101	A	[000's / qtr]	(60.0)	(60.0)	-	-	-	-	-				
102	B	[000's / qtr]	-	-	(50.0)	(50.0)	(50.0)	-	-				
103	C	[000's / qtr]	-	-	-	-	-	-	-				
104	D	[000's / qtr]	-	-	-	(60.0)	(60.0)	-	-				
105	E	[000's / qtr]	-	-	(22.5)	(22.5)	-	-	-				
106													
107													
108	6 Calculate break fee												
109													
110	<i>In the area below calculate the lease break cost. The break cost must be paid if refurbishment begins before the end of the lease. If a break fee is paid it is paid in full when refurbishment begins.</i>												
111													
112													
113	Lease break cost [000's] [Numbers in this section should be negative.]												
114													
115	A	[000's]	(100.0)	-	-	-	-	-	-				
116	B	[000's]	-	-	-	-	-	-	-				
117	C	[000's]	-	-	-	-	-	-	-				
118	D	[000's]	-	-	-	-	-	-	-				
119	E	[000's]	-	-	(30.0)	-	-	-	-				
120													
121													
122	7 Calculate net cash flow and NPV												
123													
124	<i>Calculate net cash flows and NPVs of the cash flows. The terminal value in column V should represent the value at the beginning of period 8 of cash flows in period 8 and continuing to perpetuity. Bear in mind that cashflows grow at individual rates.</i>												
125													
126													
127													
128	Discount rate (per quarter): 5%												

	K	L	M	N	O	P	Q	R	S	T	U	V	W
129													
130	Net cash flow & NPV												
131			NPV	Net cash flow							Terminal value		
132													
133	Period	[qtr]		1	2	3	4	5	6	7	8 +		
134	A	[000's]	357.0	(160.0)	(60.0)	30.0	30.3	30.6	30.9	31.2	655.6		
135	B	[000's]	565.2	30.0	30.2	(50.0)	(50.0)	(50.0)	40.0	40.4	848.4		
136	C	[000's]	837.4	30.0	30.1	30.2	30.2	30.3	45.0	45.1	947.4		
137	D	[000's]	437.5	20.0	20.1	20.2	(60.0)	(60.0)	30.0	30.6	642.6		
138	E	[000's]	611.3	22.5	22.7	(52.5)	(22.5)	37.5	38.0	38.6	809.7		
139													
140													
141	Total	[000's]	2,808.4										
142													
143													
144													

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	K	L	M	N	O	P	Q	R	S	T	U	V	W
1		Click here to see what your answer should look like.											
2													
3		<i>Financial models sometimes have to do "lookups" of data and assumptions. The following is such a model.</i>											
4													
5		<i>A model is required to forecast business volumes and associated resourcing costs. Resources comprise two classes of employees - "A" and "B". When business volumes increase staffing also needs to increase to support the greater volume.</i>											
6													
7													
8		<i>The table below shows the number of "A" and "B" staff required for various volumes of business. For example, if business volumes are between 10 (in cell O13) and 12 (in cell O12) then 5 "A" staff and 7 "B" staff are required to support that level of business.</i>											
9													
10													
11		Staff resourcing requirements											
12		For business volume from:	\$m	0	10	12	20						
13		to:	\$m	10 -	12 -	20 -	40 -						
14		Number "A" staff required:	[#]	4	5	6	7						
15		Number "B" staff required:	[#]	6	7	9	11						
16													
17		<i>The table below shows the initial costs per year of each class of staff.</i>											
18													
19		Initial per-staff yearly costs											
20		"A" staff initial cost per year											
21		per person	[\$ 000's]	80									
22		"B" staff initial cost per year											
23		per person	[\$ 000's]	90									
24													
25		<i>The table below shows the percentage growth per year in per-staff costs.</i>											
26													
27		Growth rate in per-staff costs											
28		"A" staff	[% / yr]	10%									
29		"B" staff	[% / yr]	5%									
30													
31		Business growth assumptions											
32		Year	[yr]	2013	2014	2015	2016	2017					
33		Growth	[%]	10%	15%	20%	25%	30%					
34													
35		<i>The business volume in the prior period (i.e. the period before the first period to be modelled) is given in cell N38 below.</i>											
36													
37		Business volume in prior period											
38		Business volume in prior											
39		period	[\$m]	10									
40													
41		<i>The intervals (in months) between forecast dates is listed below in cell N42.</i>											
42													
43		Date intervals											
44		[months]		6									
45													
46		1 Dates and events											
47													
48		<i>In the section below calculate period start and end dates. Also generate "flags" (0 or 1) that indicate whether a period is the first in the year or the last in the year.</i>											
49													
50													
51		Period starts	[Date]	1/01/2013	1/07/2013	1/01/2014	1/07/2014	1/01/2015	1/07/2015	1/01/2016	1/07/2016	1/01/2017	
52		Period ends	[Date]	30/06/2013	31/12/2013	30/06/2014	31/12/2014	30/06/2015	31/12/2015	30/06/2016	31/12/2016	30/06/2017	
53													
54		Is first period in year	[0/1]	1	0	1	0	1	0	1	0	1	
55		Is last period in year	[0/1]	0	1	0	1	0	1	0	1	0	
56													
57		2 Growth and volume											
58													
59		<i>In the section below calculate yearly business growth and per-period growth. Also calculate business volumes.</i>											
60													
61		Yearly business growth	[%]	10%	10%	15%	15%	20%	20%	25%	25%	30%	
62		Growth this period	[%]	4.88%	4.88%	7.24%	7.24%	9.54%	9.54%	11.80%	11.80%	14.02%	
63		Business volume	[units]	10.49	11.00	11.80	12.65	13.86	15.18	16.97	18.98	21.63	
64													
65		3 Resource requirements											
66													
67		<i>Determine the number of staff required to support the business volumes calculated above.</i>											
68													
69		Number staff - class A	[#]	5.0	5.0	5.0	6.0	6.0	6.0	6.0	6.0	6.5	
70		Number staff - class B	[#]	7.0	7.0	7.0	9.0	9.0	9.0	9.0	9.0	11.0	
71													
72		4 Resource costs											
73													
74		<i>Calculate the cost of staff - both per-person and collectively. Bear in mind that staff salaries escalate in the first period of each new year. Also calculate the total staff costs for each year. The total should be reported only in the last period in each year - other periods should show zero for the staff cost.</i>											
75													
76													
77		Cost per staff - class A	[\$ 000's/yr]	80.00	80.00	88.00	88.00	96.80	96.80	106.48	106.48	117.13	
78		Cost per staff - class B	[\$ 000's/yr]	90.00	90.00	94.50	94.50	99.23	99.23	104.19	104.19	109.40	
79													
80		Cost of Staff - class A	[\$ 000's/period]	200.00	200.00	220.00	264.00	290.40	290.40	319.44	319.44	380.67	
81		Cost of Staff - class B	[\$ 000's/period]	315.00	315.00	330.75	425.25	446.51	446.51	468.84	468.84	601.68	
82													
83		Total staff cost for year	[\$ 000's]	-	1,030.00	-	1,240.00	-	1,473.83	-	1,576.56	-	
84													

	K	L	M	N	O	P	Q	R	S	T	U	V	W
85	5 Normalised growth												
86													
87	<i>Calculate normalised volumes, numbers and costs. Normalised figures should be scaled so that initial values are all 1.</i>												
88													
89	Business volume	[\$m]	1.000	1.049	1.125	1.206	1.321	1.447	1.618	1.809	2.063		
90	Total staff numbers	[#]	1.000	1.000	1.000	1.250	1.250	1.250	1.250	1.250	1.458		
91	Staff "A" numbers	[#]	1.000	1.000	1.000	1.200	1.200	1.200	1.200	1.200	1.300		
92	Staff "B" numbers	[#]	1.000	1.000	1.000	1.286	1.286	1.286	1.286	1.286	1.571		
93	Total staff cost per period	[\$ 000's]	1.000	1.000	1.069	1.338	1.431	1.431	1.531	1.531	1.907		
94													
95													
96													
97													
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99													
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121													

Normalised business volume, staff numbers and costs

Year	Business volume	Total staff numbers	Staff "A" numbers	Staff "B" numbers	Total staff cost per period
2013	1.000	1.000	1.000	1.000	1.000
2014	1.049	1.000	1.000	1.000	1.000
2015	1.206	1.250	1.200	1.286	1.338
2016	1.447	1.250	1.200	1.286	1.431
2017	2.063	1.458	1.300	1.571	1.907

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	J	K	L	M	N	O	P	Q	R	S	T	U
80	5 Cashflow available for debt service											
81												
82	<i>In the section below calculate cashflow available for debt service.</i>											
83												
84	Cashflow from operations	[\$m]		178.5	183.9	193.0	195.1	200.9	206.9	213.1		
85	Capital expenditure	[\$m]		(24.0)	(24.7)	(25.5)	(26.2)	(27.0)	(27.8)	(28.7)		
86	Interest earned	[\$m]		2.5	3.7	3.7	3.8	3.9	3.8	3.8		
87	Cashflow from funding	[\$m]		22.0	0.0	5.00	7.00	0.0	0.0	0.0		
88	Tax payable	[\$m]		(55.6)	(57.9)	(60.2)	(62.5)	(64.8)	(67.4)	(70.1)		
89	Cashflow available for debt service	[\$m]		123.4	104.9	116.0	117.2	113.0	115.5	118.2		
90												
91	6 Cashflow available for equity											
92												
93	<i>In the section below calculate cashflow available for equity</i>											
94												
95	Cashflow available for debt service	[\$m]		123.4	104.9	116.0	117.2	113.0	115.5	118.2		
96	Debt interest payable	[\$m]		(15.8)	(15.4)	(14.3)	(13.3)	(12.4)	(10.7)	(8.9)		
97	Debt amortised	[\$m]		(14.4)	(16.9)	(18.0)	(20.4)	(24.0)	(25.7)	(27.5)		
98	Cashflow available for equity	[\$m]		93.2	72.6	83.7	83.4	76.6	79.1	81.8		
99												
100	7 Net cash flow											
101												
102	<i>In the section below calculate net cash flow. Note that distributions to equity have yet to be calculated so their values are currently unresolved.</i>											
103												
104	Cashflow available for equity	[\$m]		93.2	72.6	83.7	83.4	76.6	79.1	81.8		
105	Distributions	[\$m]		(69.9)	(72.0)	(80.8)	(82.8)	(78.1)	(78.9)	(81.0)		
106	Net cash flow	[\$m]		23.3	0.7	2.9	0.7	(1.6)	0.2	0.7		
107												
108	8 Distribution waterfall											
109												
110	<i>In the section below calculate cashflow available for distribution to equity holders. The actual amount of the distribution is to be the payout ratio times the amount available. Note, however, that cash post-distribution cannot be less than the minimum cash balance listed in the assumptions section.</i>											
111												
112												
113												
114	Payout ratio	[%]		75.0%	75.0%	75.0%	75.0%	75.0%	75.0%	75.0%		
115												
116	Post funding cashflow	[\$m]		93.2	72.6	83.7	83.4	76.6	79.1	81.8		
117	Opening cash balance	[\$m]		50.0	73.3	74.0	76.9	77.6	76.0	76.3		
118	(Minimum cash balance)	[\$m]		(50.0)	(50.0)	(50.0)	(50.0)	(50.0)	(50.0)	(50.0)		
119	Cashflow available for distribution	[\$m]		93.2	95.9	107.7	110.4	104.2	105.1	108.1		
120												
121	Distribution (+ve)	[\$m]		69.9	72.0	80.8	82.8	78.1	78.9	81.0		
122												
123	9 Terminal value calculations											
124												
125	<i>In the section below assume the project is sold at the EV / EBITDA ratio given in the assumptions section. Assume this occurs at the end of the final model year and after distributions for that year have been received by the equity holders. Calculate the net present value of the stream of distributions plus the final sale.</i>											
126												
127												
128												
129	Is terminal value year	[0/1]		0	0	0	0	0	0	0	1	
130	EBITDA	[\$m]		180.0	185.4	191.0	196.7	202.6	208.7	214.9		
131	Terminal value	[\$m]		0	0	0	0	0	0	974.6		
132	Distribution + terminal value	[\$m]		69.9	72.0	80.8	82.8	78.1	78.9	1,055.7		
133												
134	10 Net present value											
135												
136	<i>Calculate the project's net present value (to equity)</i>											
137												
138	NPV	[\$m]		547.3								
139												
140	11 Internal rate of return											
141												
142	<i>Calculate the equity holders' internal rate of return</i>											
143												
144	IRR cashflows			(500.0)	69.9	72.0	80.8	82.8	78.1	78.9	1,055.7	
145	IRR	[%]		22.1%								
146												
147	12 Debt service											
148												
149	<i>In the section below calculate principal and interest payments on debt</i>											
150												
151	Debt interest payable	[\$m]		(15.8)	(15.4)	(14.3)	(13.3)	(12.4)	(10.7)	(8.9)		
152	Debt amortised	[\$m]		(14.4)	(16.9)	(18.0)	(20.4)	(24.0)	(25.7)	(27.5)		
153	Total debt service	[\$m]		(30.2)	(32.3)	(32.3)	(33.8)	(36.4)	(36.4)	(36.4)		
154												
155	13 Ratios											
156												
157	<i>Calculate below the debt service ratio and loan life coverage ratio</i>											
158												
159	Debt service coverage ratio (DSCR)	[#]		4.1	3.2	3.6	3.5	3.1	3.2	3.2		
160	Loan life coverage ratio (LLCR)	[#]		3.5	3.3	3.3	3.3	3.2	3.2	3.2		
161												

	J	K	L	M	N	O	P	Q	R	S	T	U
162	14 Cash account											
163												
164	<i>In the section below track cash balances and interest revenue.</i>											
165												
166												
167												
168	Interest on cash balances	[%]		5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	
169												
170	Opening balance	[\$m]		50.0	73.3	74.0	76.9	77.6	76.0	76.3		
171	Cashflow available	[\$m]		93.2	72.6	83.7	83.4	76.6	79.1	81.8		
172	Distributions	[\$m]		(69.9)	(72.0)	(80.8)	(82.8)	(78.1)	(78.9)	(81.0)		
173	Closing balance	[\$m]	50.0	73.3	74.0	76.9	77.6	76.0	76.3	77.0		
174												
175	Interest	[\$m]		2.5	3.7	3.7	3.8	3.9	3.8	3.8		
176												
177	15 Balance sheet											
178												
179	<i>Model the balance sheet below</i>											
180												
181	Cash	[\$m]	50.0	73.3	74.0	76.9	77.6	76.0	76.3	77.0		
182	Net working capital	[\$m]	5.0	6.5	8.0	6.0	7.7	9.4	11.1	12.9		
183	Fixed assets at cost	[\$m]	770.0	794.0	818.7	844.2	870.4	897.4	925.2	953.9		
184	Accumulated depreciation	[\$m]	(100.0)	(108.0)	(116.2)	(124.7)	(133.5)	(142.5)	(151.7)	(161.3)		
185	Total assets	[\$m]	725.0	765.8	784.5	802.4	822.2	840.4	860.9	882.5		
186												
187	Debt	[\$m]	225.0	220.6	203.7	190.7	177.2	153.2	127.5	100.0		
188												
189	Equity	[\$m]	500.0	512.0	512.0	512.0	512.0	512.0	512.0	512.0		
190	Retained earnings	[\$m]	0	33.3	68.8	99.8	133.0	175.1	221.4	270.5		
191												
192	Total liabilities	[\$m]	725.0	765.8	784.5	802.4	822.2	840.4	860.9	882.5		
193												
194	Check	[ok/check]		ok	ok	ok	ok	ok	ok	ok	ok	
195												
196	Sources and uses of funds											
197												
198	16 Sources of funds											
199												
200	<i>In the section below calculate a breakdown of sources of funds</i>											
201												
202	Operating revenue	[\$m]		230.0	236.9	244.0	251.3	258.9	266.6	274.6		
203	Decrease in working capital	[\$m]		0	0	2.0	0	0	0	0		
204	Interest revenue	[\$m]		2.5	3.7	3.7	3.8	3.9	3.8	3.8		
205	Debt funding	[\$m]		10.0	0	5.0	7.0	0	0	0		
206	Equity funding	[\$m]		12.0	0	0	0	0	0	0		
207	Negative net cash flow	[\$m]		0	0	0	0	1.6	0	0		
208	Total sources of funds	[\$m]		254.5	240.6	254.7	262.2	264.3	270.4	278.4		
209												
210	17 Uses of funds											
211												
212	<i>In the section below calculate a breakdown of uses of funds</i>											
213												
214	Operating expenses	[\$m]		50.0	51.5	53.0	54.6	56.3	58.0	59.7		
215	Increase in working capital	[\$m]		1.5	1.5	0	1.6	1.7	1.7	1.8		
216	Tax payable	[\$m]		55.6	57.9	60.2	62.5	64.8	67.4	70.1		
217	Capital expenditure	[\$m]		24.0	24.7	25.5	26.2	27.0	27.8	28.7		
218	Interest paid	[\$m]		15.8	15.4	14.3	13.3	12.4	10.7	8.9		
219	Debt amortised	[\$m]		14.4	16.9	18.0	20.4	24.0	25.7	27.5		
220	Distributions	[\$m]		69.9	72.0	80.8	82.8	78.1	78.9	81.0		
221	Positive net cash flow	[\$m]		23.3	0.7	2.9	0.7	0	0.2	0.7		
222	Total uses of funds	[\$m]		254.5	240.6	254.7	262.2	264.3	270.4	278.4		
223												
224	Check	[ok/check]		ok	ok	ok	ok	ok	ok	ok	ok	
225												
226												
227												
228												